

Solution Constraints Const

INDEX

REGULAR SEASON

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INTRODUCTION

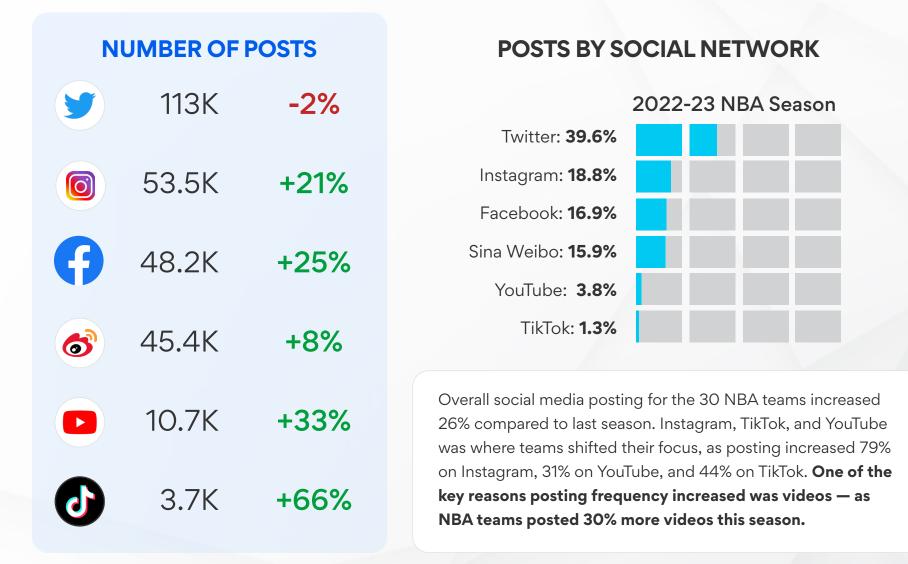
2022-23 NBA SEASON RECAP

The 2022-23 NBA season was full of blockbuster trades, league milestones, and thrilling action. The Denver Nuggets won their first-ever NBA Championship; the Miami Heat became the first eight-seed playoff team to reach the NBA Finals; and Lebron James became the NBA's all-time leading scorer.

As the game and business of basketball evolves, Blinkfire continues to provide the most advanced and accurate sponsorship data across social, digital, and broadcast. In this report, we recap the 2022-23 NBA season with insights like top brands, social performance, and relative growth rankings.

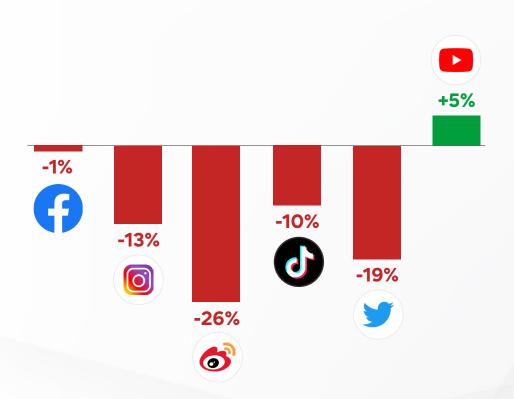


SOCIAL PERFORMANCE | POSTS BY SOCIAL NETWORK



SOCIAL PERFORMANCE | AVERAGE ENGAGEMENT/POST

NBA SEASONS 2021-22 vs 2022-23



NBA teams published 26% more posts during the 2022-23 regular season than the 2021-22 season. Generating more content on social media impacts total engagement, and NBA teams increased overall engagement across Facebook, Twitter, Instagram, TikTok, YouTube, and Sina Weibo by 10% compared to the 2021-22 season.

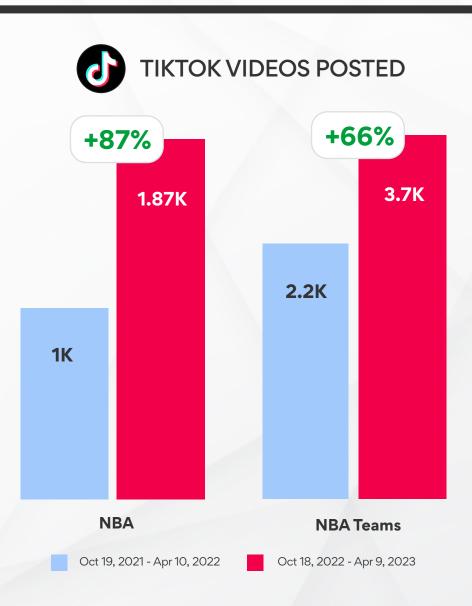
The increase in the number of posts can negatively affect the average engagement per post, which in the case of the 30 NBA franchises decreased on all social networks except YouTube.

REGULAR SEASON | NBA & NBA TEAMS

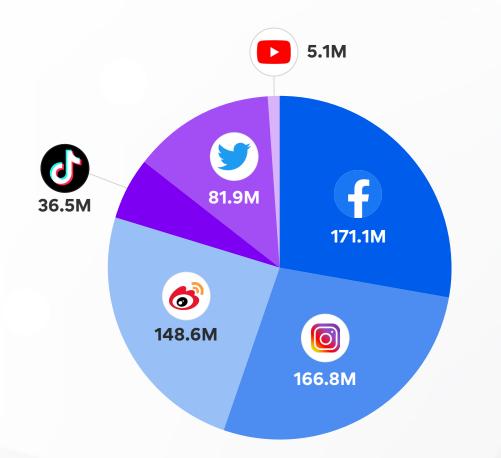
SOCIAL PERFORMANCE | TIKTOK

During the 2022-23 regular season, the NBA's followers increased 20% on Instagram and 102% on TikTok, and NBA team's followers increased 8% on Instagram and 33% on TikTok. The short-form video format is highly popular and engaging, and it's one reason why the NBA's fanbase has grown, especially on TikTok. The league and teams posted 87% and 66% more on TikTok during the regular season compared to the 2021-22 season.

A few TikTok trends the NBA embraced were "mini mic interviews" with players, reaction videos, and scoreboard video cams.



SOCIAL PERFORMANCE | FOLLOWER DISTRIBUTION



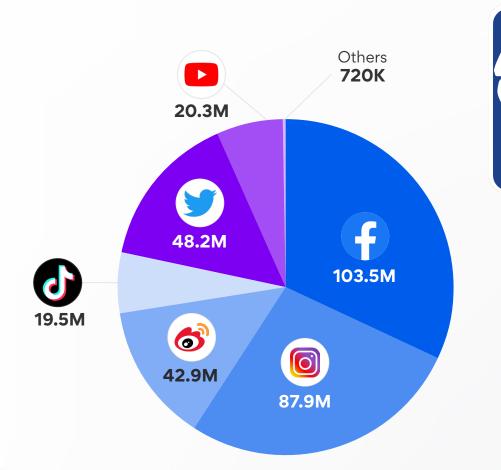
610,423,592 TOTAL FOLLOWERS (30 NBA Teams)

With the NBA's massive Asian follower base, Sina Weibo stands as a valuable network for both the league and teams. Sina Weibo accounts for 13.2% of the NBA's followers and a whopping 24.3% of NBA teams' followers.

What percent of total followers does Sina Weibo make up across other top teams around the world?

English Premier League Teams: **4.6%** Ligue 1 Teams: **3.4%** LaLiga Teams: **2.6%**

SOCIAL PERFORMANCE | FOLLOWER DISTRIBUTION

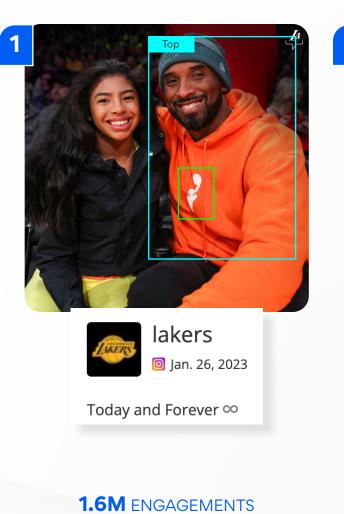


323,328,654 TOTAL FOLLOWERS

What percent of total followers does Sina Weibo make up across other top leagues around the world?

MLB: **9%** Ligue 1: **5.6%** Serie A: **4.5%** LaLiga: **3.6%** English Premier League: **3.4%** Formula 1: **2.1%** NFL: **1.7%**

TOP 3 POSTS | IMAGES





1.56M ENGAGEMENTS





lakers Feb. 8, 2023

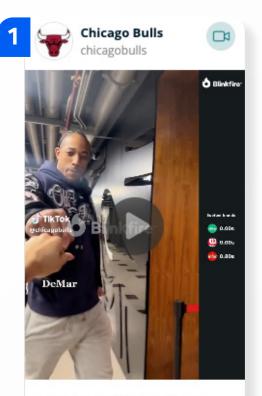
After 39 years, the NBA has a new #ScoringKing.

Salute, @kingjames.

1.49M ENGAGEMENTS

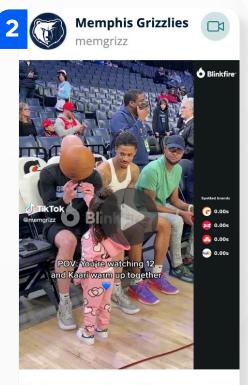
Based on data in Blinkfire from 10/18/2022 - 4/9/2023 across NBA teams' social media

TOP 3 POSTS | VIDEOS



Replying to @chillinwemma Pregame St a surprise S #fistbumpchallenge #nba #pregame #challenge #chicagobulls

Mar 27, 2023 **30.2M** VIDEO VIEWS



Scene: Pre-Game Warmup
Big 12 & Lil 12 #jamorant
#daddaughter #nba

Feb 10, 2023 **18M** VIDEO VIEWS



Dallas Mavericks @dallasmavs

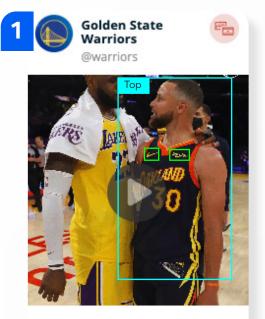


A shot we'll remember forever.

Dec 16, 2022 **12.9M** VIDEO VIEWS

TOP 3 POSTS | MIXED MEDIA

Mixed media posts are Instagram carousels with both images and videos



We've had some epic battles. We've seen some incredible performances. Tonight, we witnessed history.

Congrats, @kingjames

Feb 8, 2023





Scene: Player Arrival
Wholesome





Matty Ice. Calls OT 🍩 🍩

Feb 12, 2023 **1.44M** ENGAGEMENTS

Nov 3, 2022 **1.25M** ENGAGEMENTS

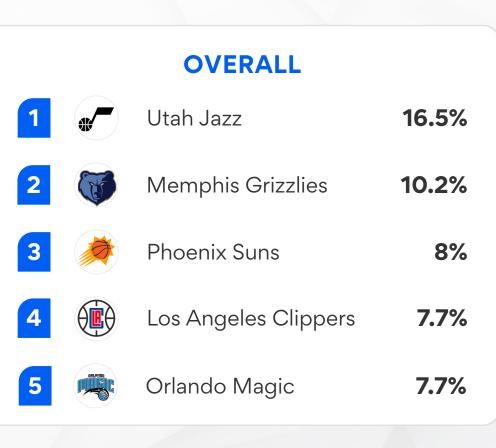
Based on data in Blinkfire from 10/18/2022 - 4/9/2023 across NBA teams' social media

SOCIAL PERFORMANCE | RELATIVE GROWTH

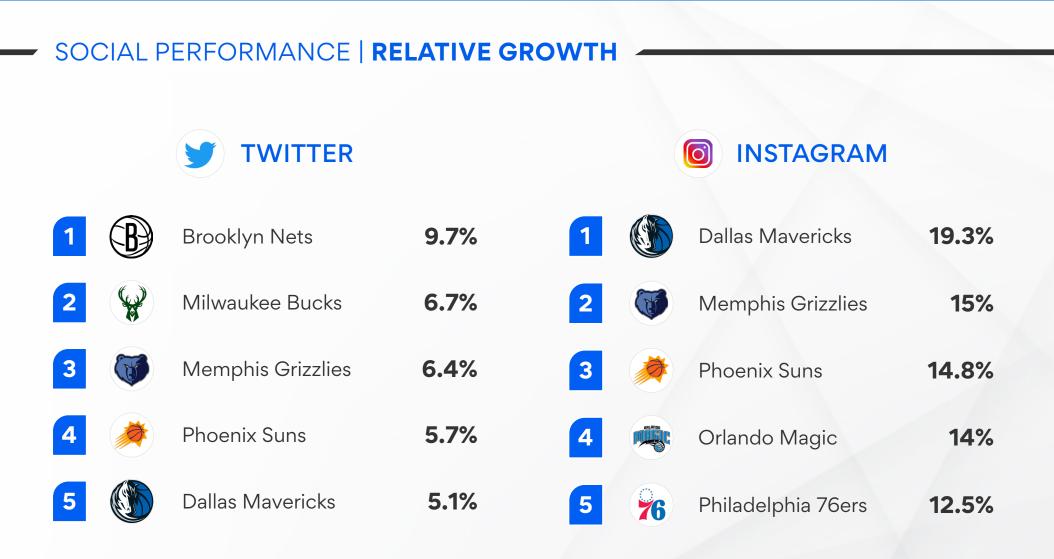
Relative growth is measuring the increase or decrease of followers based on a team's previous size. Rather than work with absolute numbers, relative growth uses percents and is a great way for teams to benchmark.

Using data from Blinkfire, we pulled relative growth across Facebook, TikTok, YouTube, Sina Weibo, Twitter, and Instagram as well as overall. Did you know that three out of the five ranked teams based on overall growth rate are Blinkfire customers?

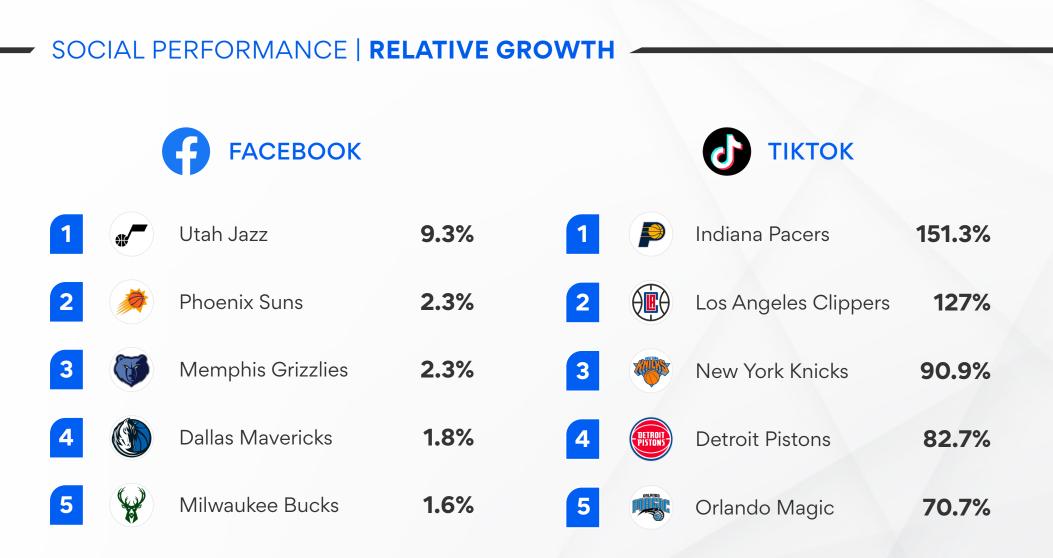
As we've mentioned throughout this recap, Instagram, YouTube, and TikTok continued to be the post popular social networks across NBA teams, as the platforms saw the largest follower growth: Instagram — Dallas Mavericks +19.7%; TikTok — Indiana Pacers + 151.3%; YouTube — Memphis Grizzlies +41.4%.



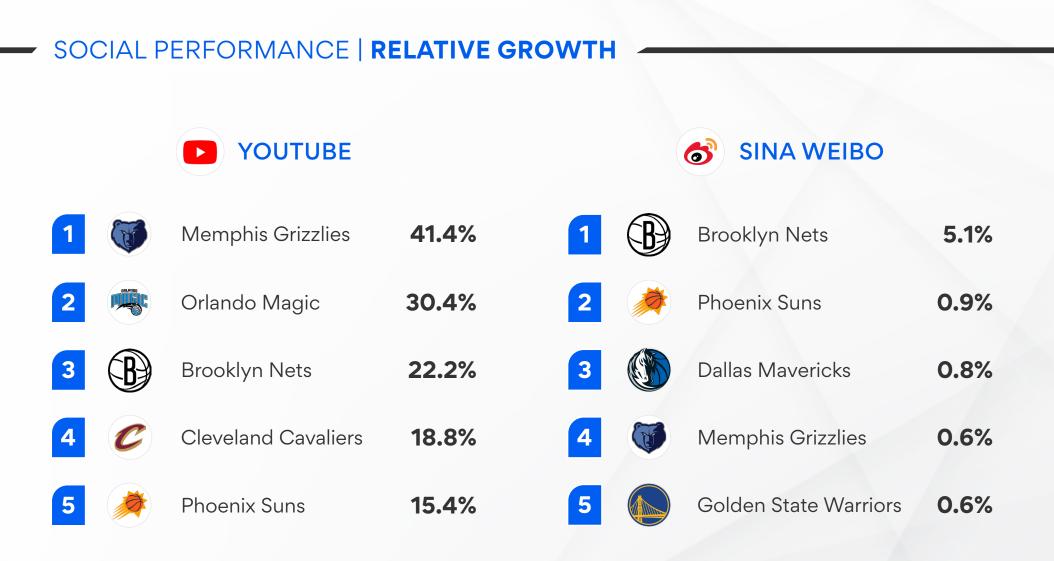
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Based on data in Blinkfire from 10/18/2022 - 4/9/2023 across NBA teams' social media

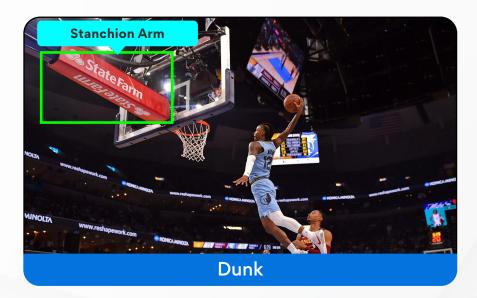


Based on data in Blinkfire from 10/18/2022 - 4/9/2023 across NBA teams' social media



BRANDS | TOP 10 ENGAGEMENT

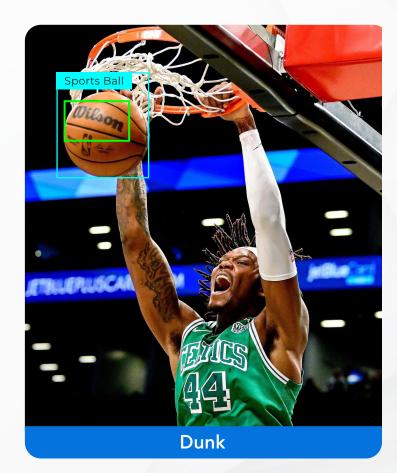
Brands in the top are based on engagements earned for these brands across NBA teams on social media. **Team jersey patches continue to create valuable exposure for brands** — with three of the top 10 brands sponsoring a NBA team's jersey patch: Rakuten x Golden State Warriors; Bibigo x LA Lakers; and Motorola x Indiana Pacers, Milwaukee Bucks, and Chicago Bulls. **Six of the top 10 brands by engagement are official NBA sponsors** — State Farm, Nike, Kia, Tissot, Nike Jordan, and Michelob Ultra.

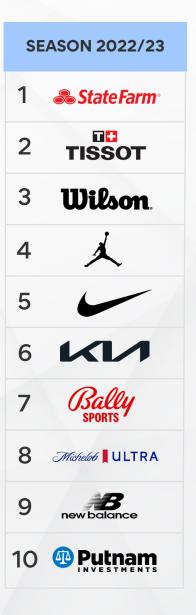


	BRAND	ENGAGEMENT
1	as State Farm [®]	286.2M
2	6	232.1M
3	Rakuten	127.2M
4		106.7M
5	TISSOT	103.2M
6	🕼 bibigo	84.7M
7		64.6M
8	×	59.7M
9	Bally SPORTS	55.6M
10	Michelob 📕 ULTRA	50.9M

TOP 10 BRANDS X DUNK SCENE | ENGAGEMENT

Blinkfire tracks more than 50 scenes across different sports like action, score, and birthday. Since dunk graphics are specific to basketball, this data shows the brands that earned the most engagements in dunk graphics. Not surprising, many league-wide sponsors like Wilson, Kia, Tissot, and State Farm are on the list. These brands appear on assets that are most often in dunk scenes: stanchion arm, stanchion pole pad, sports ball, and clock.

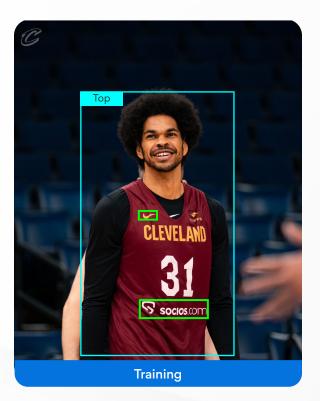


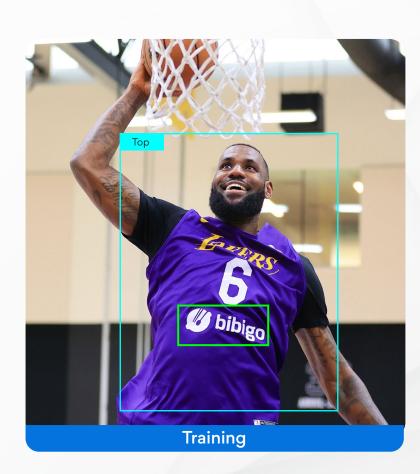


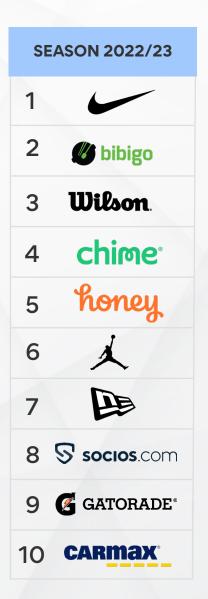
Based on data in Blinkfire from 10/18/2022 - 4/9/2023 across NBA teams' social media

TOP 10 BRANDS X TRAINING SCENE | ENGAGEMENT

Training sessions are any time players practice outside of a game. Most teams have jerseys dedicated to practice, and some teams have specific sponsors on game jerseys versus training jerseys.







Based on data in Blinkfire from 10/18/2022 - 4/9/2023 across NBA teams' social media

PLAYOFFS

TOP MOMENTS | WESTERN CONFERENCE

CURRY SCORES 50 POINTS

GAME 7 WARRIORS VS KINGS



Steph Curry became the first player to record a 50-point performance in a Game 7 **RECORD-BREAKING VIEWERSHIP** GAME 1 LAKERS VS WARRIORS



LAKERS V5. WARRIORS GAME I WAS THE MOST-WATCHED CONFERENCE SEMIFINAL GAME 1 IN CABLE TELEVISION HISTORY SOURCE: BRIAN MAHONEY OF ASSOCIATED PRESS

Lakers vs Warriors Game 1 drew 7.4 million viewers, the most-watched conference semifinal Game 1 ever MURRAY RECORDS 30 POINTS GAME 3 LAKERS VS NUGGETS



Jamal Murray became the first player to average 30 points on 50-40-90 shooting in a Conference Final



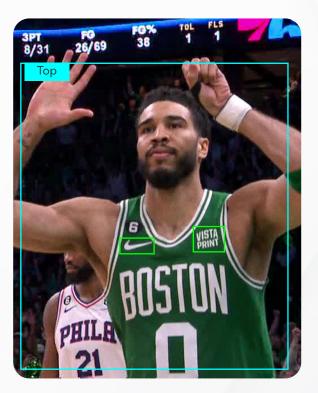
TOP MOMENTS | EASTERN CONFERENCE

"I OWN YOU" GAME 5 BUCKS VS HEAT

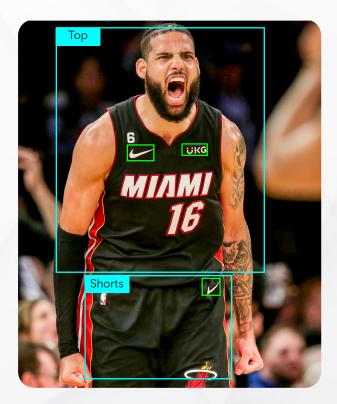


Post-Game Congrats

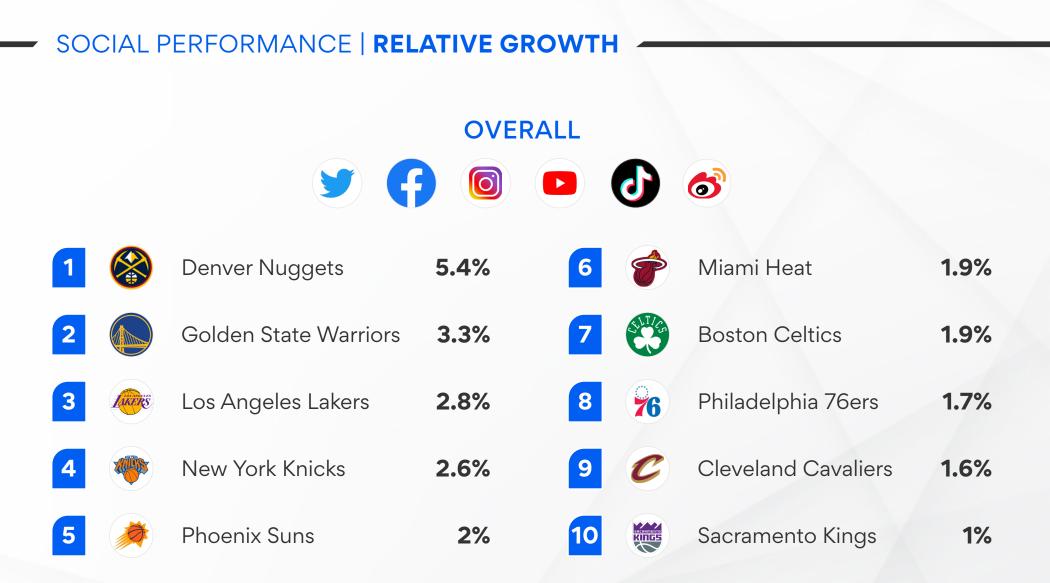
Jimmy Butler became the seventh player in NBA history to record at least 95 points in a two-game span in the playoffs TATUM SETS A NEW RECORD GAME 7 CELTICS VS 76ERS

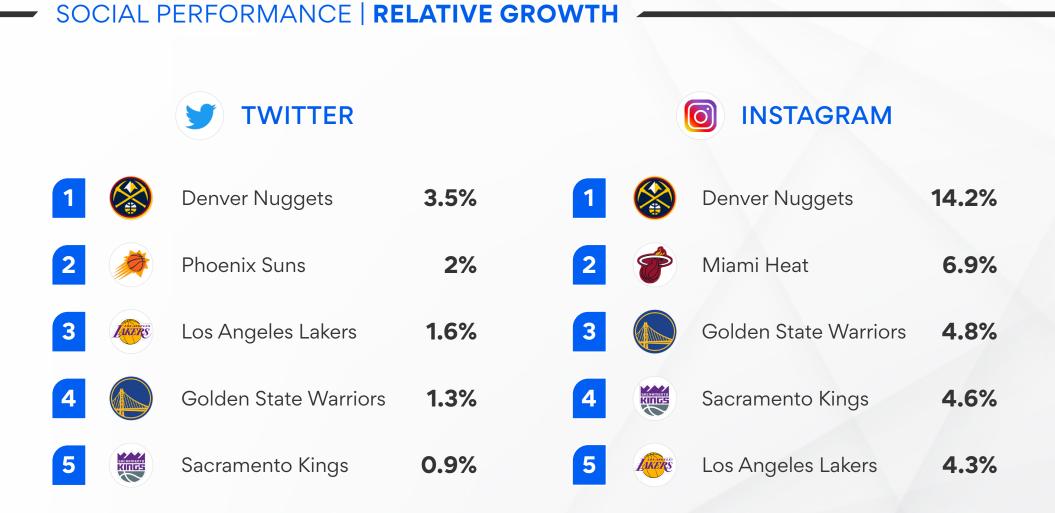


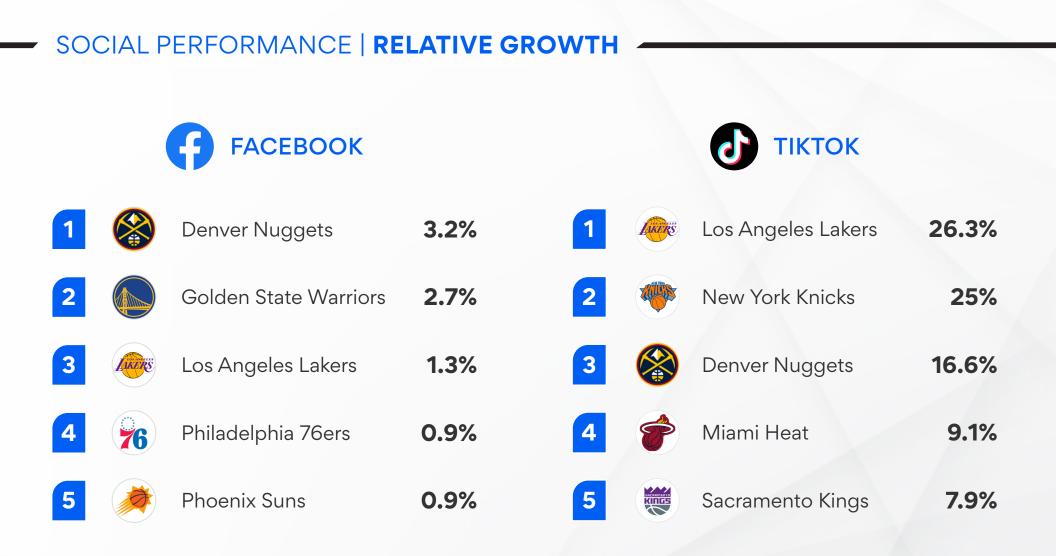
Jason Tatum was key for the Celtics' Eastern Conference Finals berth, scoring an NBA-record 51 points in Game 7 vs the 76ers MOST-WATCHED NBA ECF GAME GAME 7 HEAT VS CELTICS

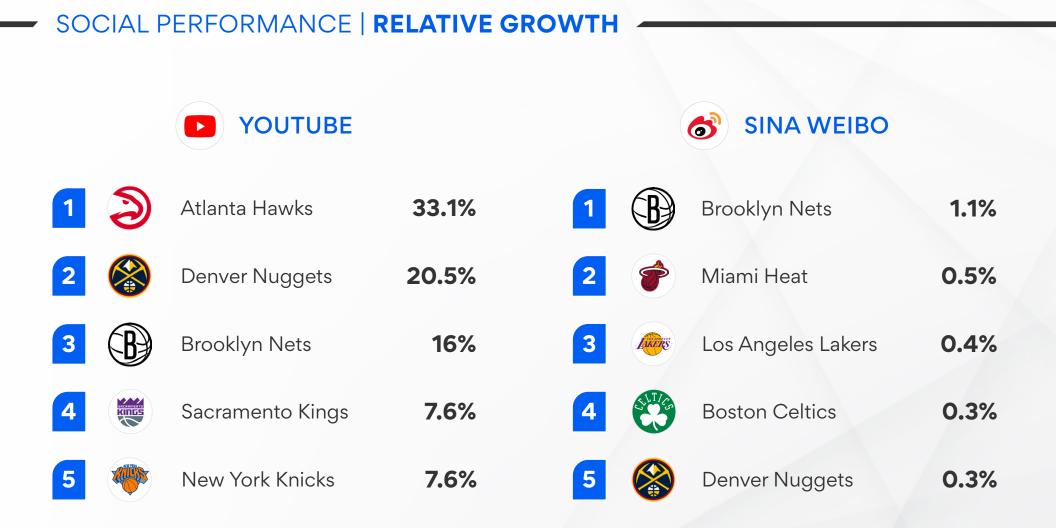


Game 7 of the NBA Eastern Conference Finals was TNT's mostwatched NBA ECF game ever, with 11.9M average total viewers



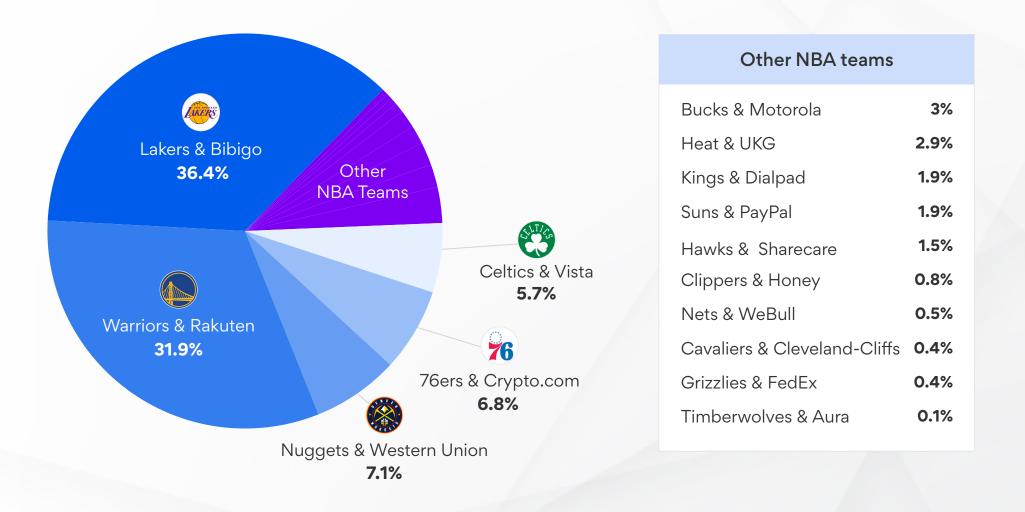






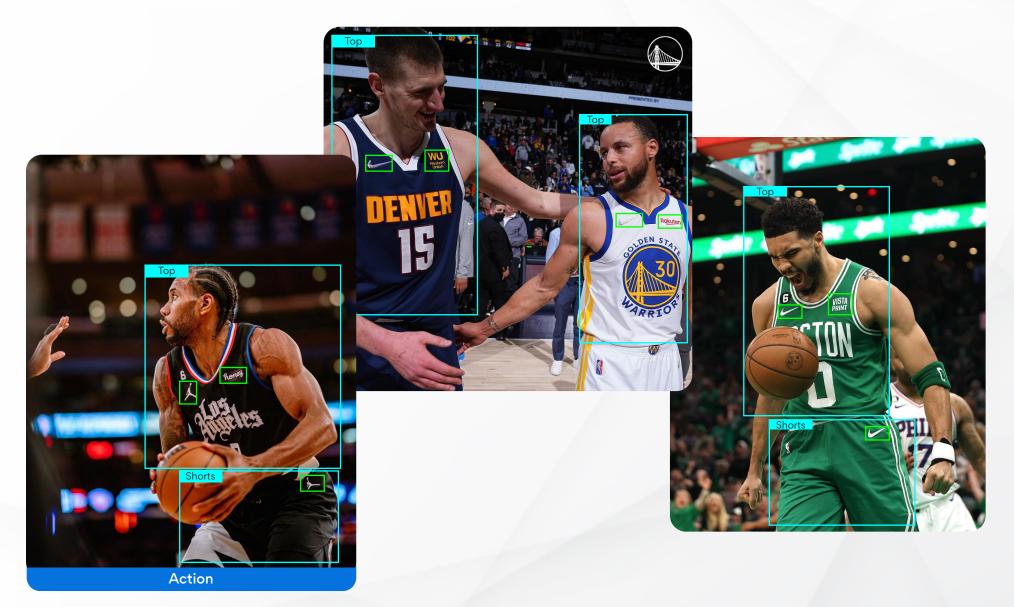
Based on data in Blinkfire from 4/15/2023 - 6/12/2023 for teams that qualified for the 2023 NBA Playoffs

SPONSORS | JERSEY PATCH EXPOSURE BY PLAYOFF



Based on data in Blinkfire from 4/15/2023 - 6/12/2023 for teams that qualified for the 2023 NBA Playoffs. New York Knicks do not have a patch partner.

SPONSORS | PATCH EXPOSURE



SOCIAL PERFORMANCE | GLOBAL RANKING

TOTAL ENGAGEMENT

1		GOLDEN STATE WARRIORS	101.1M
2	LINERS	LOS ANGELES LAKERS	88.6M
3	SUTI C	BOSTON CELTICS	37.6M
4	1	MIAMI HEAT	36.9M
5		DENVER NUGGETS	28.5M
6	Ø	PHOENIX SUNS	15.3M
7	6	PHILADELPHIA 76ERS	15M
8		NEW YORK KNICKS	11.3M
9		SACRAMENTO KINGS	8.3M
10	Ŷ	MILWAUKEE BUCKS	5.8M

AVERAGE ENGAGEMENT/POST

1		GOLDEN STATE WARRIORS	39.7 K
2	Lucies	LOS ANGELES LAKERS	39.4K
3	SUT C	BOSTON CELTICS	16.8K
4	1	MIAMI HEAT	12.2K
5		NEW YORK KNICKS	8.2K
6	%	PHILADELPHIA 76ERS	8.1K
7	Ŷ	MILWAUKEE BUCKS	7.1K
8		PHOENIX SUNS	6.9K
9		DENVER NUGGETS	6K
10	-) į (-	LOS ANGELES CLIPPERS	5.2K

Based on data in Blinkfire from 4/15/2023 - 6/12/2023 for teams that qualified for the 2023 NBA Playoffs

SOCIAL PERFORMANCE | GLOBAL RANKING

TOTAL VIDEO VIEWS

1		GOLDEN STATE WARRIORS	624.6M
2	Livers	LOS ANGELES LAKERS	392.2M
3	1	MIAMI HEAT	284.5M
4		DENVER NUGGETS	228.4M
5	SUT/G	BOSTON CELTICS	169.8M
6	6	PHILADELPHIA 76ERS	118.3M
7		LOS ANGELES CLIPPERS	115.6M
8		PHOENIX SUNS	103.9M
9		NEW YORK KNICKS	84.5M
10		SACRAMENTO KINGS	65.4M

AVERAGE VIDEO VIEWS/POST

1		GOLDEN STATE WARRIORS	467.1K
2	Likers	LOS ANGELES LAKERS	463.5K
3	1	MIAMI HEAT	235.3K
4	SLT/C	BOSTON CELTICS	175.6K
5	-) !! (-	LOS ANGELES CLIPPERS	164.5K
6	%	PHILADELPHIA 76ERS	153.9K
7	B	BROOKLYN NETS	114.2K
8		DENVER NUGGETS	106.5K
9		PHOENIX SUNS	106.1K
10		NEW YORK KNICKS	101K

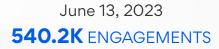
Based on data in Blinkfire from 4/15/2023 - 6/12/2023 for teams that qualified for the 2023 NBA Playoffs

NBA FINALS | NBA TEAMS

TOP 3 POSTS | IMAGES



YOUR DENVER NUGGETS ARE THE 2023 NBA CHAMPIONS ***** #bRINGItIn







No shortage of stars for Game 3 + #NBACelebRow

June 8, 2023 **250.2K** ENGAGEMENTS







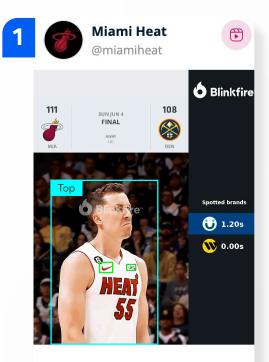
NIKOLA JOKIĆ IS AN NBA CHAMPION AND YOUR FINALS MVP.

June 13, 2023 204K ENGAGEMENTS

Based on data in Blinkfire from 6/1/2023 - 6/12/2023 across Denver Nuggets and Miami Heat social accounts

NBA FINALS | NBA TEAMS

TOP 3 POSTS | VIDEOS



Duncan Robinson has the **GUTS. #WINNING**

> June 5, 2023 5.2M VIDEO VIEWS



Miami Heat

@neymarjr came through with the freshest Jimmy fit we've ever seen 🤚 🦂 🦂

June 8, 2023 **1.36M** VIDEO VIEWS **Miami Heat** @miamiheat Underbelly



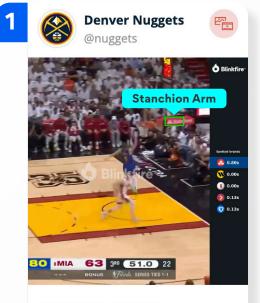
Blouses. Going home tied 1-1.

June 5, 2023 **1.3M** VIDEO VIEWS

NBA FINALS | NBA TEAMS

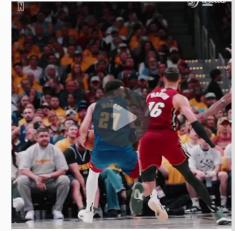
TOP 3 POSTS | MIXED MEDIA

Mixed media posts are Instagram carousels with both images and videos



CHRISTIAN. BRAUN.





BUZZER-BEATING MACHINE 🚨



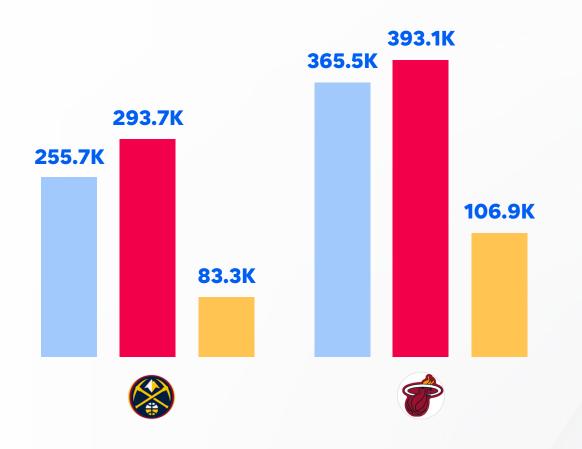
Miami Heat @miamiheat



Not on Bam 🚫

June 8, 2023 **303K** ENGAGEMENTS June 2, 2023 **151.8K** ENGAGEMENTS June 10, 2023 **135.1K** ENGAGEMENTS

SOCIAL PERFORMANCE | NEW FOLLOWERS: TIKTOK & INSTAGRAM



DID YOU KNOW?

The Denver Nuggets' daily growth rate on TikTok and Instagram during the NBA Playoffs and Finals was 550% faster than the regular season.

The Miami Heat saw similar success throughout the Playoffs and Finals. The Heat's daily growth rate on TikTok and Instagram grew 700% faster compared to the regular season.

Regular Season: Oct 18, 2022 - Apr 9, 2023

Finals: Jun 1, 2023 - Jun 12, 2023

NBA PLAYOFFS

NBA PLAYOFFS CAMPAIGN | DENVER NUGGETS

Bring It In Campaign

Over the past few years, more and more NBA teams have created dedicated social media campaigns around specific events: the NBA draft, All-Star Week, or the NBA Playoffs. It's actually a trend we're seeing across sports.

Instead of teams running paid ads on social media that will have a lower engagement rate, they create social campaign activations around a partner.

For the 2022-23 NBA Season, we used **Blinkfire Inventory Manager** to track campaigns during the NBA Playoffs, and which better team to highlight than the 2023 NBA Champions, the Denver Nuggets.

The **Denver Nuggets' Bring It In campaign**, in partnership with **Western Union**, included a social logo lock up and #BringItIn. The campaign was used as a digital overlay (active exposure) and on the team's practice jerseys (passive exposure). Based on data in Blinkfire, **the Bring It** In campaign engagement rate was 310% higher than the average engagement rate for a social media paid ad.



Blinkfire is the leading business intelligence & marketing analytics platform to evaluate sports, esports, media, and entertainment sponsorships across social media, digital, broadcast, and Advanced TV. Using artificial intelligence, machine learning, and proprietary computer vision technology, Blinkfire Analytics measures media value and impact – allowing rights holders, players, influencers, agents, and brands to better engage their fans and sponsors across multiple platforms. Many of the world's top teams and leagues rely on Blinkfire Analytics' real-time, always-on platform for sports and entertainment sponsorship evaluation to quantify engagement and sponsorship dollars.

To learn more about Blinkfire, email at **marketing@blinkfire.com** or visit <u>www.blinkfire.com</u>.

